

Merchant Guide



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A Better Deal for Merchants

| 3

Better product, Better service, Better support

Timbmet are a UK, family-owned business, with over 70 years of knowledge and experience and are a market-leading timber importer and distributor with an extensive UK product range.

Focused on a dedicated merchant offer, Timbmet stock a wide product range from sawn hardwoods and clear softwoods to mouldings, hardwood decking, panels, flooring, worktops and doors, as well as manufacturing services. The range includes TEC® (Timbmet Engineered Components) value added, dimensionally stable products, suitable for door and window joinery.

Our product portfolio is fully supported by marketing initiatives such as point of sale, display boards and product guides to assist you to sell on to your customers.

Our dedicated, experienced merchant support team are available in the office or in the field to provide information and assistance whenever you need it.

Renowned for quality, reliability, service and added value products, Timbmet are able to supply all you'll ever want in wood to increase your sales and keep your stock moving.





4 | Timbmet Services

A service driven organisation, Timbmet provides expert advice and comprehensive support for all merchant customers



- ✓ Timbmet's multi-million pound stock-holding enables you to access the timber you need when you need it.
- ✓ **iPack** iPack®, Timbmet's online ordering service, provides instant information on stock availability and pack specifications on over 3,000 packs, as well as the ability to place orders 24 hours a day.

More information on iPack ordering is available from our iPack helpdesk.
- ✓ Our distribution centres and regional depots hold over 2,500 product lines ready to be delivered nationwide within 48 -72 hours depending on your location.
- ✓ Timbmet offers a full range of manufacturing services including bespoke timber machining, precision cutting, bonding, edging and component assembly. We are also able to mould, lacquer, stain, prime and CNC to exact specifications and individual requirements.

Contact Paul Brodeur on:

t 01865 860663

e paul.brodeur@timbmet.com



Responsible sourcing

iPack® online ordering

National distribution

Finishing

Expert advice

Samples

We are here to help

To find out more about our products and services or our wide range of initiatives, please contact our dedicated merchant support team:

Kate Tatum

e: kate.tatum@timbmet.com
t: 01865 860670

Richard Curtis

e: richard.curtis@timbmet.com
t: 01865 860613
m: 07817 119315

- ✓ Engineered solutions are available through our TEC (Timbmet Engineered Components) range which not only deliver superior stability to traditional solid timber components, but also reduce production costs and keep waste to a minimum.
- ✓ Timbmet's team of experts can provide help and advice on all timber enquiries - from the suitability of a particular species of sawn hardwood, product application and manufacturing requirements to Chain of Custody and FSC® certification.
- ✓ Our merchant support team can provide detailed product advice and information including the Timbmet Merchant Product Guide, product specifications and technical data.
- ✓ Timbmet's merchant package includes marketing advice and support such as point of sale, display boards and merchant branded customer leaflets and brochures.



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Everything wood should be



6 | Timbmet Merchant Product Range

Sawn Hardwoods & Clear Softwoods

We offer over 40 hardwood species, with a portfolio including popular species such as Sapele, Oak, Iroko, Black Walnut and Poplar. Many of our timbers have Chain of Custody and Forest Stewardship Council (FSC) certification.

Timbmet is the UK's exclusive supplier of Red Grandis™, a plantation grown, FSC Pure, red hardwood which offers a legal and sustainable alternative to Sapele or Meranti with the added benefits of durability, ease of use and continuity of supply.

Our clear softwood range includes Douglas Fir, Southern Yellow Pine and Western Red Cedar sourced and imported from Canada and North America, as well as Redwood from Scandinavia.



Mouldings

Ready to buy-in and sell-out, our range comprises over 75 ex-stock profiles of hardwood and clear softwood mouldings, including architrave, skirting and PAR, many of which are available in FSC certified timber.

The quality of our mouldings is unrivalled and they are available in traditional or contemporary pre-machined designs.

Bespoke pieces are also available to order from our manufacturing team.

Contact Keith Mawby on:

t 01865 860 635

e keith.mawby@timbmet.com



For more information and detailed product specifications, please see the Timbmet Merchant Product Guide.



Hardwood Decking

A range of hardwood decking is available with FSC certified hardwoods available to order.

Decking is available in standard sizes from stock or in bespoke profiles through our fast track service. We are also able to manufacture bespoke accessories.

Timbmet are members of the Timber Decking and Cladding Association and all of our decking products are endorsed through their Deckmark Plus performance rating scheme.



Manufacturing Services

Uniquely, Timbmet offers a full range of manufacturing services including the ability to mould, lacquer, stain, prime and CNC to exact requirements.

We can advise, manufacture and deliver components to your requirements, making use of our technology, expertise and unparalleled range of timber to provide cost effective solutions. In addition, our Fast Track service means urgent orders can be completed within a minimum time frame.

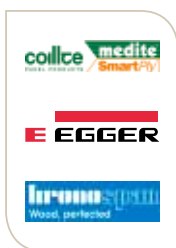




8 | Timbmet Merchant Product Range

Panels

A leading UK importer and distributor, we offer a wide variety of panel products from veneered to melamine faced boards, marine plywood and a range of 'specials' such as flexible MDF and flame retardant products.



Flooring

The Timbmet flooring range comprises high quality, solid hardwood and engineered flooring suitable for commercial and domestic use. Our range includes Tavernflor® Solid Oak, Silkflor® Prem engineered Oak, FSC certified Silkflor® by Greenkett, Legacy™ by Hakwood premium engineered and Vintage designer products.

We offer a variety of finishing options including unfinished, oiled or lacquered, with products to suit all types of sub floor and installation.

Our flooring accessory range includes underlays, adhesives, trims and thresholds, finishing oils and post installation cleaners.

Our new range of vinyl plank flooring offers the aesthetic appeal of solid wood flooring with the additional benefits of scratch, indentation and slip resistance, natural sound absorption and easy maintenance.



For more information and detailed product specifications, please see the Timbmet Merchant Product Guide.



Worktops

Our solid hardwood worktops including Iroko, Oak and Black Walnut, are high grade and finger jointed with 40mm wide staves as standard, suitable for kitchens, bars and offices. Other stave widths are available to order.

Our Beech and Oak worktops are made from FSC timber and all worktops are individually wrapped for your customers to take away.



Doors

Timbmet stock a range of paint grade, timber core door blanks suitable for interior and exterior use which meet fire, acoustic and thermal performance levels.

We also offer FSC internal Oak 4 panel doors, supplied unfinished.

Our fully finished Viscount doors are faced with a high quality veneer and lacquered with a satin finish to both faces and edges.



TEC[®] Timbmet Engineered Components

TEC is our range of engineered timber products available in a variety of species, including off-the-shelf window, door and stair components, which retain the natural look of wood with improved product performance.

TEC products are multi-layered, free from natural defects and offer dimensional stability far in excess of solid timber.

The engineering process results in 30% less waste and lower associated costs.



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10 | Responsible Business and Certification

Timbmet is a market leader in our commitment to environmental sustainability and responsible business solutions.

As such, we pursue our commitment to responsible business through clear policies and action plans to meet our responsibilities as effectively as we can.

Our environmental policy commits us to sourcing our wood product from legally and sustainably managed forest, reducing our carbon footprint and minimising our waste product.

Through our supply chain assessment system we determine the forest of origin, the legal right to harvest and the standard of forest management

practiced for all of the timber and wood products that we buy. We are committed to increasing the proportion of our purchasing that is independently certified or verified.

For specific environmental, certified or sustainable timber requirements on a contract, we offer a range of full chain of custody certified products in FSC, PEFC, CSA, SFI, MTCS and Verified.



The mark of responsible forestry



PEFC Trademark © Program for the Endorsement of Forest Certification. Timbmet chain of custody no. TT-PEFC-0001.



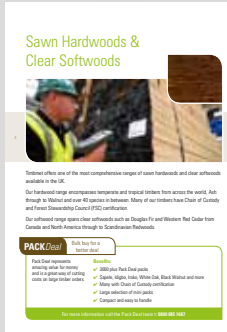
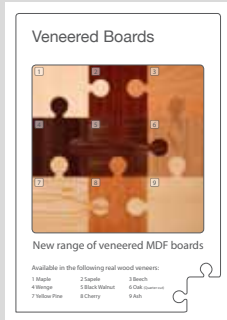
Verified Progress™ products are independently confirmed to be fully traceable and from legally harvested forests where forest management practices are actively progressing to credible certification through the BM TRADA © Forest Products Chain of Custody Certification. Timbmet chain of custody no. BMT-COC-0001.

Chain of custody guarantees for CS, SFI and MTCS certified product are achieved through BM TRADA's Forest products chain of custody certification. Timbmet chain of custody no. BMT-COC-0001.



Timbmet are members of





Product Name	Species	Grade	Length	Width	Thickness	Notes
Black Spruce 20/100/40	Black Spruce	20/100/40	2.4m	100mm	40mm	...
Maple 20/100/40	Maple	20/100/40	2.4m	100mm	40mm	...
...

TIMBMET A better deal for merchants

Hardwoods | TEC™ | Mouldings | Decking | Manufacturing Services | Panels | Softwoods | iPack

BETTER product
BETTER service
BETTER support

- Extensive merchant range: Certified hardwoods, decking, cladding, panels, mouldings, flooring, manufacturing services and Timbmet Engineered Components (TEC™)
- Delivery promise: Reliable, national delivery of our vast stock
- Dedicated, experienced support team: Office and field based assistance

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Marketing Support

Timbmet's merchant support team are here to help with product advice and marketing assistance.

We have a range of support materials available including a comprehensive Merchant Product Guide detailing our products, their specification and application. Also available are a useful wall chart and desk jotter to provide you with accurate, accessible information on our products.

We are also able to tailor point of sale items and display boards to your needs and feature your own branding where necessary.

If you would like copies of our Product Guide, or would like to discuss your marketing needs further, please contact our merchant support team:

Kate Tatum
 e kate.tatum@timbmet.com
 t 01865 860670

Richard Curtis
 e richard.curtis@timbmet.com
 t 01865 860613
 m 07817 119315

iPack

To find out more about iPack, our online ordering service, contact:

Paul Brodeur
 e paul.brodeur@timbmet.com
 t 01865 860663

Timbmet Main Offices

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Kemp House
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Oxford OX2 9PH
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f: 0141 445 5736

Ireland

t: +44 (0)1865 860362
f: +44 (0)1865 864367

e: marketing@timbmet.com

www.timbmet.com

Regional Distribution via our Timber Depots

Basildon

Units B1 & B2
Hovefields Avenue
Burnt Mills Industrial Estate
Basildon SS13 1EB
t: 0845 604 6800
f: 0845 606 2638

Borehamwood

Unit 2 Manor Place
Manor Way
Borehamwood WD6 1WG
t: 020 8238 6930
f: 020 8953 5781

Milton Keynes

Unit 9b Deans Road
Old Wolverton
Milton Keynes MK12 5NA
t: 01908 313877
f: 01908 311703

www.timberdepots.com

Saltash

13 – 14 Tamar View Industrial
Estate
Saltash PL12 6LD
t: 01752 841333
f: 01752 848122

Stonehouse Gloucester

14 Gloucester Road
Stonehouse GL10 2PB
t: 01453 826886
f: 01453 828029

Wallisdown

Unit 4 Lion Works Industrial
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